RJ Reynolds
Tobacco Company

JIM MERUSI
Key Account Manager

P.O. Box 452
13 Industrial Drive, Unit #3
Mattapoisett, MA 02739
508-758-3664
Fax 508-758-2108

51862 0658

January 9, 1996

TO: R. F. Kane

RE: CUMBERLAND FARMS

Dear Rich:

Per your request, below is the listing of Cumberland Farms General Managers & Regional Managers, along with RJR employee who either currently calls on them or appears to be, from a geographical perspective, in a position to begin calling on them.

I have had the opportunity to discuss the potential RJR contacts with managers who are familiar with the local areas. The individuals identified is a best estimate at this time. Obviously, conditions may exist which would subject those identified to change. If you have any questions relative to the above, please advise.

Cumberland Farms Mgr.	Title	Address	Phone	RJR Contact	Div. #
Dave Merriam 0107-45-XX	Gen'l Mgr.	472 N. Main St. Palmer, MA 01069	413-283-7492	Mitch McGovern	1140
Ed Krause 0107-45-60	Reg. Mgr.	High Bridge & Community Rd. Rotterdam, NY 12303	518-356-4832	Rich Tanchyk	1642
Ron Saumur 0107-45-69	Reg. Mgr.	472 N. Main St. Palmer, MA 01069	413-283-7492	Gerry Deschenes	1131
Mike Limoges 0107-45-76	Reg. Mgr.	472 N. Main St. Palmer, MA 01069	413-283-7492	Dave Keeney	1636
Mike Martone 0107-45-76	Reg. Mgr.	472 N. Main St. Palmer, MA 01069	413-283-7492	Dave Keeney	1636
Jeff Cutting 0107-46-XX	Gen'l Mgr.	83 Washington St. Box 14 - Suite 402 Dover, NH 03820	603-749-6310	Steve Manos	1140
Joanne Fuller 0107-46-15	Reg. Mgr	83 Washington St. Box 14 - Suite 402 Dover, NH 03820	603-749-6310	Robert Ridge/ Roy Cuddahy	1638
Dave Algier 0107-46-64	Reg. Mgr.	573 Kelley Blvd. N. Attleboro, MA 02722	508-695-4031	Steve Manos	1140

Source: https://www.industrydocuments.ucsf.edu/docs/znpm0000

CUMBERLAND FARMS CONTACTS

Cumberland Farms Mgr.	Title	Address	Phone	RJR Contact	Div. #
Phil Brokos 0107-46-73	Reg. Mgr.	83 Washington St. Box 14, Suite 402 Dover, NH 03820	603-749-6310	John Fenton	1122
Tom Cacciola 0107-46-77	Reg. Mgr.	310 Boston Post Rd. Billerica, MA 01862	508-667-3121	Pat Killoran	1126
Ron Sides 0107-43-XX	Gen'l Mgr.	794 Big Tree Dr. Longwood, FL	407-339-6669	E. H. Miyares	2346
Mike Westropp 0107-43-16	Reg. Mgr.	6118 Dale Maberry Hwy. Tampa, FL	813-831-2208		
Jim Kelleher 0107-43-50	Reg. Mgr.	794 Big Tree Dr. Longwood, FL	407-339-6665	E. H. Miyares	2346
Mike Gazzala 0107-43-81	Reg. Mgr.	2686 N. Military Trail W. Palm Beach, FL	407-688-2580	Brad Hallsey	2328
John Babbitts 0107-44-XX	Gen'l Mgr.	Flanders Village Mall Flanders, NJ	201-927-5759	Audrey Evanchick	1240
Arthur Gordon 0107-44-75	Reg. Mgr.	Flanders Village Mall Flanders NJ	201-927-5759	Ray Noonan	1340
Atoallah Masoodzadehgan 0107-44-80	Reg. Mgr.	Flanders Village Mall Flanders, NJ	201-927-5759	Steve Major	1346
Jim Gauntt 0107-44-72	Reg. Mgr.	Highbridge & Community Rd. Rotterdam, NY	518-356-4832	Rick Tanchyk	1642
Paul Freeman 0107-47-XX	Gen'l Mgr.	2643 Hartford Ave. Johnston, RI 02919	401-934-2630	Gary Hennessey	1146
Lynda Martone 0107-47-01	Reg. Mgr.	2643 Hartford Ave. Johnston, RI 02919	401-934-2630	Gary Hennessey	1146
Rick Boyle 0107-47-30	Reg. Mgr.	393 West Main St. Hyannis, MA 02601	508-778-2709	Gary Hennessey	1146
Chip Lynde 0107-47-70	Reg. Mgr.	177 Main St. Deep River, CT 06417	203-526-1420	Gary Hennessey	1146
Chris Connell 0107-47-74	Reg. Mgr.	2643 Hartford Ave. Johnston, RI 02919	401-934-2630	Gary Hennessey	1146

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